



**THE DIFFERENCE.**

**CORNELL**



# CORNELL

## A Higher Degree of Excellence

### Quality with No Equal – from Start to Finish!

- Being an ISO 9001:2008 Registered rolling door company, Cornell's quality system sets the standard for the industry.
- Cornell sales agents are here to help validate your order to eliminate exposure from order entry mistakes.
- Cornell ensures that the installer-friendly product you need gets shipped when you need it, so that callbacks can become a thing of the past.
- As always, our experienced Customer Service team is there if you ever have a question.
- Plus, Cornell stands behind its products with warranties that are double the industry norm!

***"Overall, Cornell leads with a quality product backed by experienced personnel."***

### Use our Systems to your Advantage.

- On-line pricing and order placement help keep your business up and running 24 hours a day, 7 days a week.
- Custom, web generated detail drawings can be completed and delivered on-site in minutes! Project LEED® Data, Wind Load and Seismic Calculations and BIM Objects available.
- Cornell's dedicated architectural design professionals are also available to solve your toughest application dilemmas.
- Real-time order tracking, project management and your complete order history are just a few clicks away. A full arsenal of online sales tools help you achieve maximum effectiveness.
- Need your order quickly? Cornell has manufacturing systems in place to expedite your order.
- Cornell's dedicated truck delivery system also helps you put the brakes on freight damage and lost shipments.

***"Cornell is the easiest company I deal with."***





## After 180+ Years, Cornell Continues to Invest in the Future.

- New, state of the art facilities and equipment build on Cornell's commitment to quality and efficiency.
- The industry's first in-house powder coating operation ensures that Cornell can provide a perfect match when the chips are down.
- Our manufacturing investments allow complete in-house production control - so you're not at the mercy of multiple suppliers.
- Cornell has doubled its design engineering and testing capabilities, providing the latest in proven product innovations.
- Industry leading line of life safety and egress products

***"The leadership at the top is stable, committed to the long term."***

## But it's not just the Product, it's the People.

- Continuously owned since 1828, Cornell Iron Works was voted a Top 100 Places to Work in 2000.
- When dealing with Cornell, the experience level of our customer service associates provides you with an average 25 years of door and closure expertise.
- Progressive employee programs ensure that every associate has a vested interest in customer satisfaction.
- Dedicated to its distributor partners, Cornell also leads the market in adding value through its network of qualified dealers and service professionals.

***"Be it the sales manager, an engineer or the telephone customer service representatives, I can always count on friendly, prompt and efficient responses."***

## The Name the Industry Knows and Respects.

- Award winning, national advertising helping to inform the market of product trends.
- Active education of the architectural community through on-going AIA/CES programs.
- Industry leading, award winning website and architectural binder provide detailed information with minimal effort.
- Inquiries are answered quickly, requests handled efficiently and communications sent promptly so that you are never left in the dark.

***"In today's market, it is refreshing to deal with a supplier who has a quality product along with the expertise needed to support their distributors."***





Quality by  
**Demand,**  
Economy by  
**Design**



**Since 1828, Cornell Iron Works has led the industry in providing "Quality, Economy and Dispatch." The same is true today, as Cornell's quality people and full line of products continue that legacy through innovative solutions and unmatched support. Make our 180+ years of success a part of yours.**

**CORNELL**  
**SAFE AND SECURE**

800.233.8366 • 570.474.6773  
[www.cornelliron.com](http://www.cornelliron.com)